

Message Text

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SUBJ: TALKS ON PARALLEL STUDIES OF U.S. AND CANADIAN AUTO
INDUSTRIES

1. U.S. DELEGATION LED BY E.G. SMITH (COMMERCE) MET ON
APRIL 7 WITH CANADIAN DELEGATION HEADED BY D. ARTHUR (ICT) TO
REVIEW PROGRESS (WHICH HAS BEEN GOOD) ON SEPARATE BUT COMPARABLE
STUDIES OF U.S. AND CANADIAN AUTOMOTIVE INDUSTRIES.

2. BOTH SIDES REVIEWED PROGRESS OF INDIVIDUAL CHAPTERS OF
STUDIES (U.S. TABLED TWO DRAFT SECTIONS), EXCHANGED STATISTICAL
TABLES AND INFORMATION. DELEGATIONS DISCUSSED ADDITIONAL
PROCEDURES EACH SIDE COULD FOLLOW TO BETTER ORGANIZE STUDIES
AND DATA TO MAKE THEM MORE COMPARABLE.

3. WHILE SESSION WAS USEFUL, IT REVEALED CONTINUING BUT
SURMOUNTABLE DIFFERENCES IN U.S. AND CANADIAN APPROACHES. FOR
EXAMPLE, WHILE U.S. BELIEVES THE IMPACT OF SOCIO-ECONOMIC
FACTORS, SUCH AS CHANGES IN ENERGY, POLLUTION, SAFETY CONTROLS
AND THIRD COUNTRY COMPETITION, SHOULD BE MAIN FOCUS OF
STUDIES, THE GOC CONTINUES TO STRESS IMPORTANCE OF
INTENSIVE ANALYSES (WHICH MAY EXTEND TO DECEMBER 1976)
OF CURRENT STATE OF INDUSTRY, PARTICULARLY PARTS SECTOR,
AND QUESTIONS WHETHER THE U.S. PLANS (WE DO NOT) TO
COVER THIS IN THE SAME DETAIL. WHILE BOTH SIDES AGREE
THAT THE STUDIES NEED NOT REPEAT NOT BE PERFECTLY
SYMMETRICAL, BOTH DELEGATIONS RECOGNIZE THAT GREAT

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DIFFERENCE IN STUDIES' ANALYSES WOULD UNDERCUT THEIR

EVENTUAL CREDIBILITY.
ENDERS

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